



2024-2025 Winter Plant Care

WINTER PLANT CARE PROGRAM 2024-2025 RATES

These prices **do not** include freight- please see attached

SKU	Description *	Price
OW10S	10" POT PLANT CARE SHORT <3'	50
OW10T	10" POT PLANT CARE TALL >3'	55
OW12S	12" POT PLANT CARE SHORT <3'	65
OW12T	12" POT PLANT CARE TALL >3'	75
OW14S	14" POT PLANT CARE SHORT <3'	90
OW14T	14" POT PLANT CARE TALL >3'	100
OW16S	16" POT PLANT CARE SHORT <4'	115
OW16T	16" POT PLANT CARE TALL >4'	130
OW18S	18" POT PLANT CARE SHORT <5'	140
OW18T	18" POT PLANT CARE TALL >5'	155
OW20S	20" POT PLANT CARE SHORT <5'	165
OW20T	20" POT PLANT CARE TALL >5'	180
OW22S	22" POT PLANT CARE SHORT <5'	195
OW22T	22" POT PLANT CARE TALL >5'	215
OW24S	24" POT PLANT CARE SHORT <5'	240
OW24T	24" POT PLANT CARE TALL >5'	260
OW26S	26" POT PLANT CARE SHORT <5'	265
OW26T	26" POT PLANT CARE TALL >5'	290
OW28S	28" POT PLANT CARE SHORT <5'	295
OW28T	28" POT PLANT CARE TALL >5'	320
OW30S	30" POT PLANT CARE SHORT <5'	325
OW30T	30" POT PLANT CARE TALL >5'	350
OW32S	32" POT PLANT CARE SHORT <5'	350
OW32T	32" POT PLANT CARE TALL >5'	380
OW34S	34" POT PLANT CARE SHORT <5'	385
OW34T	34" POT PLANT CARE TALL >5'	450
OW36S	36" POT PLANT CARE SHORT <6'	450
OW36T	36" POT PLANT CARE TALL >6'	510
OW38T	38" POT PLANT CARE TALL >6'	595
OW40T	40" POT PLANT CARE TALL >6'	675

*This measurement is the outside dimension of the pot and overall height of plant from the floor

Notes: Allowable total plant canopy diameter is twice the diameter of the root/pot measurement (i.e., 24" pot can have a plant canopy of 48"). Plants exceeding this dimension are subject to a 20% surcharge in addition to the base price. Protective structures around pots or canopies are considered part of the dimensions for pricing purposes. The height is measured from the base of the pot to the top of the plant canopy. Plants up to 11' in height are within the pricing listed above. Plants exceeding the 11' are subject to a \$35 surcharge in addition to the base price (sku OWOVHT). Pots bigger than 40" will be \$75 for every 2" above the 40" price (sku OWXL).

Plants will be picked up from the driveway and returned to the driveway. Plants requiring retrieval from property or placement in specific spots will incur an additional fee per plant. See attached sheet.

Contact: Bayport Flower Houses- 631-472-0014 or 1-800-729-0822
 PlantSupport@BayportFlower.com940 Montauk Hwy, Bayport, NY 11705



2024-2025 Winter Plant Care

Bayport Flower Houses' Delivery and Handling Fees For Containerized Plants

Bayport Flower Houses offers pick up and return of plants either enrolled in our Plant Care Program or Bulk Delivery Program. Delivery rates are based on zip codes which are too numerous to list, so we quote on a per order basis but some common zip codes we deliver to are below. The below prices (2022-2023) are for a truckload (8'x16' liftgate box truck) but if you have less than a load, we will quote you on a shared truck if available. Delivery charges listed are one way, so for pickup and delivery you will be charged two times.

B11937	BULK EAST HAMPTON DELIVERY	425.000
B11963	BULK SAG HARBOR DELIVERY	425.000
BNASNW	BULK NASSAU NORTHWEST DELIVERY	400.000
B11932	BULK BRIDGEHAMPTON DELIVERY	400.000
B11968	BULK SOUTHAMPTON DELIVERY	375.000
B11976	BULK WATER MILL DELIVERY	375.000
B11959	BULK QUOGUE DELIVERY	350.000
BNASSE	BULK NASSAU SOUTHEAST DELIVERY	275.000
B11701	BULK AMITYVILLE DELIVERY	200.000
B11731	BULK EAST NORTHPORT DELIVERY	175.000
B11949	BULK MANORVILLE DELIVERY	94.990
B11702	BULK BABYLON DELIVERY	89.990
B11725	BULK COMMACK DELIVERY	89.990
B11967	BULK SHIRLEY DELIVERY	89.990
B11766	BULK MOUNT SINAI DELIVERY	74.990
B11787	BULK SMITHTOWN DELIVERY	74.990
B11730	BULK EAST ISLIP DELIVERY	64.990
B11706	BULK BAY SHORE DELIVERY	64.990
B11719	BULK BROOKHAVEN DELIVERY	64.990
B11713	BULK BELLPORT DELIVERY	49.990
B11755	BULK LAKE GROVE DELIVERY	49.990
B11738	BULK FARMINGVILLE DELIVERY	42.990
B11763	BULK MEDFORD DELIVERY	42.990
B11769	BULK OAKDALE DELIVERY	39.990
B11741	BULK HOLBROOK DELIVERY	39.990
B11782	BULK SAYVILLE DELIVERY	34.990
B11772	BULK PATCHOGUE EAST PAT DELIVERY	34.990
B11705	BULK BAYPORT DELIVERY	29.990
B11715	BULK BLUE POINT DELIVERY	29.990

On Property Plant Placement and Retrieval Charges are as follows (per plant):

SKU	Description	Retail
PPRCS	PLANT PLACE/RETRV CHG 10"-14"POT	10.00
PPRCM	PLANT PLACE/RETRV CHG 16"-20"POT	20.00
PPRCL	PLANT PLACE/RETRV CHG 22"-26"POT	28.00
PPRCXL	PLANT PLACE/RETRV CHG 28"+ POT	50.00

If you would like a quote, please email, PlantSupport@BayportFlower.com or call 631-472-0014 and speak with our customer service team.



2024-2025 Winter Plant Care Schedule for Winter Care of Tropical Plants:

Arrival:

Plants are inspected for any disease and insects. All plants are treated with a preventative spray of either Horticultural oil or insecticide soap within one week of arrival. If a high incidence is found, then a corrective treatment is applied.

Plants are inspected for mechanical damage or physiological stress (such as nutrient deficiency). Plants with nutritional problems are given a corrective drench.

Plants that require a larger pot are noted & repotted in early spring (at an extra charge.)

Most blooming plants are pruned to remove flower buds to keep growth in check.

Plants are then spaced into the greenhouse. The amount of space is determined by the projected size the plant will be in early May.

Initially the temperatures and lighting are supplied at a level to promote a state of dormancy or slow growth. As the spring approaches this changes to a state of higher temperatures and lighting to promote active growth.

Each plant is managed based on the requirements that the specific genus demands. Customers will be notified of any treatments or procedures outside of normal care that might be necessary.

Weekly:

Plants are watered based on their moisture requirements. During periods where growth is encouraged the plants are fertilized with liquid feed. During periods where growth is not encouraged clear water is used. Occasional pruning is performed on those plants that are to be trained in a certain form (billed as topiary). Plants are also inspected and monitored for insects using sticky cards. A corrective spray is applied if necessary. We do our best to correct pest problems that arrive with the plants but often we can only reduce but not eradicate the pest entirely in this short storage season.

Monthly:

Plants are rotated each month to encourage proper branching and fullness. Each plant is monitored for pest activity. Depending on growth rate plants are inspected to determine if pruning is needed. Special attention is placed on setting buds for summer blooming.

Return:

When notified of return date (provided ample notice is given), the plants are inspected for insects and disease, proper growth form, and fertility and treated if necessary. Special attention is given to packing plants for shipping.

It is especially important that customers are knowledgeable with regards to the proper in-season care of the plant, especially with regards to moisture management (proper drainage), fertility and pest management.

Please read the attached sheet for care information. If you need additional information, please reach out to John or Karl at PlantSupport@BayportFlower.com or by phone at 631-472-0014



2024-2025 Winter Plant Care Frequently Asked Questions

What is the Plant Care program?

Bayport Flower Houses' Plant Care is a program that provides the care and maintenance of your plants while the weather is too harsh, you are under construction, or you are on extended leave. We care for and nurture the plants so that when you are ready, they come back to you in excellent condition and ready to beautify your world.

When does it happen?

We can care for plants at any time, but most plants arrive after Labor Day and are returned before the 4th of July. Our attached pricing sheet reflects this storage term. If you are interested in a term that is much different than September to July, then we can quote you on that service.

How much is it?

In our Plant Care packet there is a grid that outlines pricing. In general, the prices are based on overall plant height and outside diameter of the pot. There is a \$25 per plant fee added for heights over 11' and widths more than 2x the width of the pot. There is a charge for maintaining a topiary form and if necessary, correcting a disease or insect problem. Any surcharge will be discussed prior to determine feasibility.

What does it include?

The plant care prices only include the plant care and maintenance provided at our greenhouse facility. This includes watering, fertilizing, pruning, pest control and repotting (pots not included) if necessary. If you need pick up and redelivery, we can provide that, rates will be quoted.

Can Bayport Flower Houses pick up and redeliver the plants?

Yes, we do offer that service. There is a fee based on your zip code which we can provide on request. With ample notice we can put together shared trucking to locations that are farther away from our greenhouses that can help lessen some of the freight charges.

Where do you pick up plants from?

Our bulk delivery service fee includes all the necessary hand operated heavy-duty moving tools in addition to hydraulic lift gate trucks. All plants are picked up from a location (i.e., driveway) that the truck can back up to. If the plants are dispersed throughout your landscape or patio, we can certainly pick them up – there is a per plant fee to retrieve/place them from/in various locations.

Can you pick up or drop off when I am not there?

Yes, many times, the plants are just grouped together in the driveway and our trucks can back in and pick up. We do take pictures of the group for reference. If they are around the property, just mark each plant that you want us to pick up and we will take care of it. If you have any special instructions let our staff know and we will work with you. We always call first to let you know we are coming.

Can I drop off plants at Bayport Flower Houses?

Yes! We love it when you do the trucking...just be sure to label you plant and stop in at our customer service desk and check in. Our staff will direct you from there. You can drop off anytime during our store hours 8am to 6pm Monday-Saturday or Sundays 9am to 3pm.

When do I pay?

We do require that you pay at the time of drop off or if we have picked them up then when we log the plants in and send you the invoice. Invoices that are not paid in full within 10 days from the date of invoice will not be enrolled into our plant care program and will move to our unheated holding area.

How do I get my plants back?

We will call you to arrange an agreeable date for you and the plants. You can also call to schedule a date for pick up or drop off. We do ask that you give us at least 2 weeks' notice for transport so that we can schedule. If you are picking them up, then we ask for at least 48 hours to prep the plants.

Can I visit them in camp?

Certainly! Just give us a call to let us know you are coming...we want to make sure one of our Horticulturalist is onsite to guide you through the jungle. We do require 2 days' advanced notice and visiting times are between 9am and 4pm Monday-Saturday.

What if a plant does not do well in camp?

We care for a natural product and sometimes issues do arise. Our guarantee says we will return the plants in the same or better condition. If this is not the case, then we can either replace it with a same/similar plant or issue a credit (see our agreement in packet). Early in the season we determine if there are any troubling issues with certain plants and we address them at that time. If plants come in heavily infested or diseased and there is still a desire to care for them then we charge on a per plant basis for advanced care. We will notify you during the season if any issues arise. We love plants and do the utmost to make them thrive.

Do you offer repotting service?

Yes! Many times, we will discuss upgrading to a larger pot or correcting drainage issues. You can certainly supply a pot, or you can purchase one from Bayport Flower Houses and we will do the repotting. There is a \$2/inch potting fee (24" pot=\$48) (SKU- REPOT)- This includes root pruning, soil, fertilizer and top-dress.

What can you do to ensure a wonderful experience for your plant(s)?

Be sure to keep your plant properly fertilized, trimmed to promote healthy branching, and keep insects and disease to a minimum. We are happy to work with you, feel free to email or call to get advice on proper care. If we think it is necessary, we will provide proper care instructions with the plant when we return it in the spring. See attached sheet for more detailed specific plant care.

**Any other questions just give us a call or email- 631-472-0014 and ask for John Auwaerter
Email – PlantSupport@BayportFlower.com**



2024-2025 Winter Plant Care

Bayport Flower Houses Plant Care Guides Home Care Requirements

for plants commonly wintered in our greenhouses.

Palm care- Containerized palms require full sun (except Kentia, Chamaedorea) and potting soil that is moist and well-drained. Palms should never sit in water. Proper fertilization is especially important. Fertilize palms with high nitrogen and high potassium fertilizer such as 18-6-12. It is also important to use some dolomitic limestone to provide the much-needed magnesium and calcium. It is also important to inspect the palms weekly for mealybug and scale and treat by either using a strong stream of water to remove and then when dry applying a neem or horticultural oil (in morning). You can also use a systemic pesticide, but you must follow labeled instructions. Palms prefer night temperatures above 55 degrees and day temperatures 70 degrees and higher. It is recommended that palms be placed in the greenhouse by no later than the first week in October. In the spring Palms should be brought out of the greenhouse after Memorial Day.

Gardenia & Jasmine care- Containerized gardenias are some of the most challenging plants to maintain. Gardenias are acid loving plants, and it is important to maintain a pH below 6. Gardenias are also very susceptible to root diseases, so it is important to allow plants to dry a bit between watering. Never allow the soil to become waterlogged or to sit in water. The use of terra cotta clay pots provides the highest success rate in caring for gardenias. Application of acid-based fertilizer on a regular basis to keep the plant looking healthy. It is PARTICULARLY important to inspect the gardenias weekly to look for mealybug and scale. If found, you can treat it by either using a strong stream of water to remove it and then when dry applying a neem or horticultural oil (in morning). You can also use a systemic pesticide, but you must follow labeled instructions. Gardenias do like cooler temperatures to set buds, so it is ok to leave plants outside until later in October and bring them out of the greenhouse in April.

Citrus care- Containerized citrus are easy to care for. It is important to provide a well-drained fertile root zone. Terra Cotta Clay pots and other well-drained pots work best. Much like palms, citrus like to be fertilized with high nitrogen and high potassium fertilizers such as 18-6-12. It is also important to use some dolomitic limestone to provide the much-needed magnesium and calcium. If fruit production is important, it is necessary to have pollinators available so do not spray harmful chemicals that will kill off pollinators. It is ok to prune in mid to late summer to encourage branching and flowering in early spring. It is PARTICULARLY important to inspect the citrus weekly to look for mealybug and scale. If found, you can treat it by either using a strong stream of water to remove it and then when dry applying a neem or horticultural oil (in morning). Systemic chemicals are not recommended as this is an edible crop. Citruses are happy in a wide range of temperatures but in general should be placed into a greenhouse by mid-October and leave the greenhouse as early as late April.

Hibiscus, Oleander, Bougainvillea, and other tropical blooming plants care-

Container blooming tropical plants like a balance fertilizer- preferably slow-release in form. Formulations from 14-14-14 to 18-6-12 are good. The addition of minor nutrients is also valuable- magnesium, calcium, iron etc. For most bloomers, pruning will result in flowering in 6-8 weeks if done during the growing season. It is advised to prune a bit throughout the season. If size is an issue, it is ok to prune back hard but this is generally done in the greenhouse in late winter/early spring. The main pest on blooming plants is aphids. These are generally controlled in the outside environment by natural predators. If you need to knock down a population, your first choice should be a strong stream of water, followed by a horticultural oil or insecticidal soap application. Synthetic insecticides should be avoided as they often upset the balance and do more harm to the beneficial insect predators.

Please Note- If the above care guidelines are not followed during the growing season outside then the plant's success in the greenhouse during the cold months will be greatly diminished



Customer Name: _____

2024-2025 Winter Plant Care Guidelines and Guarantees

1. Plants submitted for storage must be healthy. These plants will be returned upon completion of the storage period in the same or better condition than received. Bayport Flower Houses, Inc. reserves the right to deny storage of any plant which is diseased or infested or in such poor health that it is beyond recovery or jeopardizes the other plants in storage.
2. The maximum plant storage period covered by the posted fee schedule is 9 months, there is no rate reduction for storage periods less than 9 months and for terms longer than 9 months those rates will be quoted on a per occurrence basis.
3. Plants that are not eligible for storage are any plant that presents a health risk to our staff...such as certain cactus, screw pines, etc. In addition, certain plants are known to suffer greatly from transition and/or winter growing conditions such as certain palms, aralias, and bananas etc...these plants will be accepted on **limited bases**...and expected storage results discussed. All annual under planting that might harbor insects and disease will be removed.
4. Bayport Flower Houses is not responsible for the condition of pots. If a pot is valuable, we recommend that the plant be removed from the pot and placed in a utility pot for storage. We value each customer and strive to earn your repeat business. Due to the age of pots, heavy weights of some plants and the difficult handling, some pots will crack or break. We endeavor to handle all pots and plants with great care. **We will work with the customer to provide replacement pots at cost, but we are not liable for any costs associated with the replacement of these pots.**
5. Due to the variable nature of plant care prior to storage and the difficult conditions of winter plant care there is occasionally a plant health decline. Any customer whose plant either dies or declines during the storage period will receive **either a refund of the storage fees associated with the plant or a suitable, mutually agreed upon replacement.** The decision to refund or replace is solely that of Bayport Flower Houses. Please note that pictures are required for refunds.
6. Pickup and delivery are available; please contact us for a quote. Please feel free to send pictures and measurements to John at PlantSupport@BayportFlower.com to get information on the feasibility of storage and pricing. If you have any care or maintenance questions regarding your plants, please feel free to contact us.
7. **The balance of all storage fees is payable within the first 10 days of the storage period/invoice notice. The failure to pay the remaining balance within the required time period will render this agreement null and void and those plants will be removed from the heated storage and made available for the customer to pickup in our unheated holding house.**
8. The return of this agreement with your signed acknowledgement is mandatory before plants will be entered into the program.

Agreed and Accepted: X _____ Date _____

Contact Phone: _____ Contact Email: _____

Phone (631) 472-0014 or 1-800-729-0822 Fax (631) 472-3136
Email: PlantSupport@BayportFlower.com Attn: John Auwaerter
Bayport Flower Houses, Inc. 940 Montauk Hwy, Bayport, NY 11705